





























Many factors influence the potential for enterprises to play effective roles

 Evidence of the effectiveness of enterprise engagement in WASH is mixed

But why?

- 120 interviews with national and local government, enterprises, local and international civil society organisations and donors in Indonesia, Vietnam and Timor-Leste
- Political economy analysis focused on the formal and informal links and interactions between organisations and individuals



ENTERPRISE IN





The starting point most often assumes enterprises will be 'for-profit' but what about social enterprises?











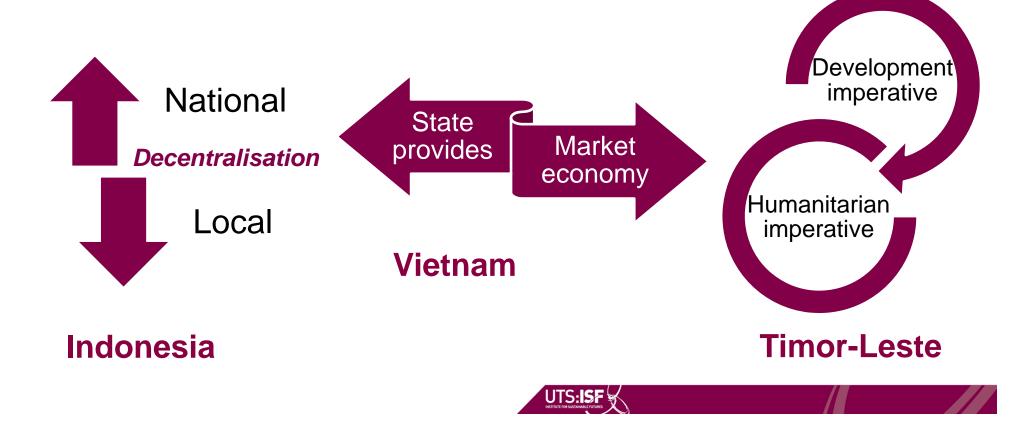


They may respond to different incentives based on their motivations Appropriate legal structures and policy settings rarely exist



The national and local political economy shape which enterprise roles are possible and viable





The status of private sector strongly influenced if and how enterprises were playing roles













Coverage targets



Financial incentives

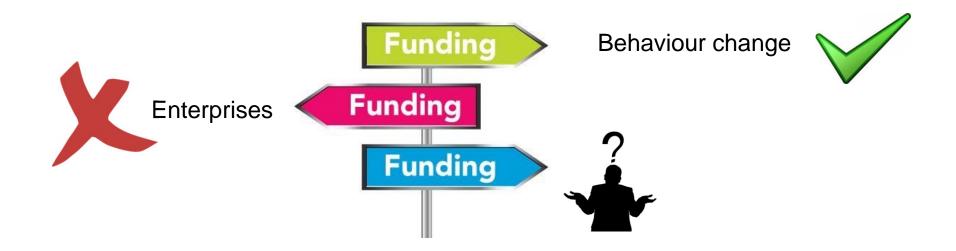


Prestige and recognition











We must look beyond a 'one-size-fits-all' approach to enterprise development in WASH









Thank you!



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